Mathematical models: Uses, abuses, and non-uses

Andrew Odlyzko

School of Mathematics University of Minnesota odlyzko@umn.edu http://www.dtc.umn.edu/~odlyzko

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All models are wrong, but some models are useful.

George Box

Earlier:

- Eric Temple Bell: "The map is not the thing mapped."
- Alfred Korzybski: "A map is not the territory."

The goals of the advertising business model do not always correspond to providing quality search to users. ... we expect that advertising funded search engines will be inherently biased towards the advertisers and away from the needs of the consumers. ... we believe the issue of advertising causes enough mixed incentives that it is crucial to have a competitive search engine that is transparent and in the academic realm.

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Sergey Brin and Larry Page, 1998

Historical episode with possible relevance for today

- British railway mania of the mid-1830s: equivalent to about \pounds 200 billion of real capital investment for UK today as fraction of GDP
- British Railway Mania of the mid- and late-1840s: equivalent to about £400 billion
- mania of the mid-1830s: the only episode in history of gigantic and wildly speculative frenzy that was successful
- Mania of the 1840s: giant disaster, involved famous people such as Charles Darwin, John Stuart Mill, the Brontë sisters, and many others



a hilarious satirical 1845 short story by William Aytoun

google/bing The Glenmutchkin Railway

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- interesting instance of misuse and non-use of quantitative models
- during the mania of 1830s, had no track record for the revolutionary new technology being deployed on a massive scale
- by the mid-1840s, extensive evidence available, but not used properly







- Peel and many of the most powerful opponents of the Railway Mania were enthusiastic about direct lines
- Direct London and Exeter Railway
- two competing direct lines from London to Manchester
- anecdotal account of engineer and railway secretary:
 - This line has the disadvantage that it goes right over the top of Snowdon!
 - That is nothing, my dear Sir, compared to the disadvantage which we would labour under if the line was not advertised as a *direct* one!

Gravity models for human interaction

"The Earth is flat," except when it isn't (which is almost always)

General importance of locality

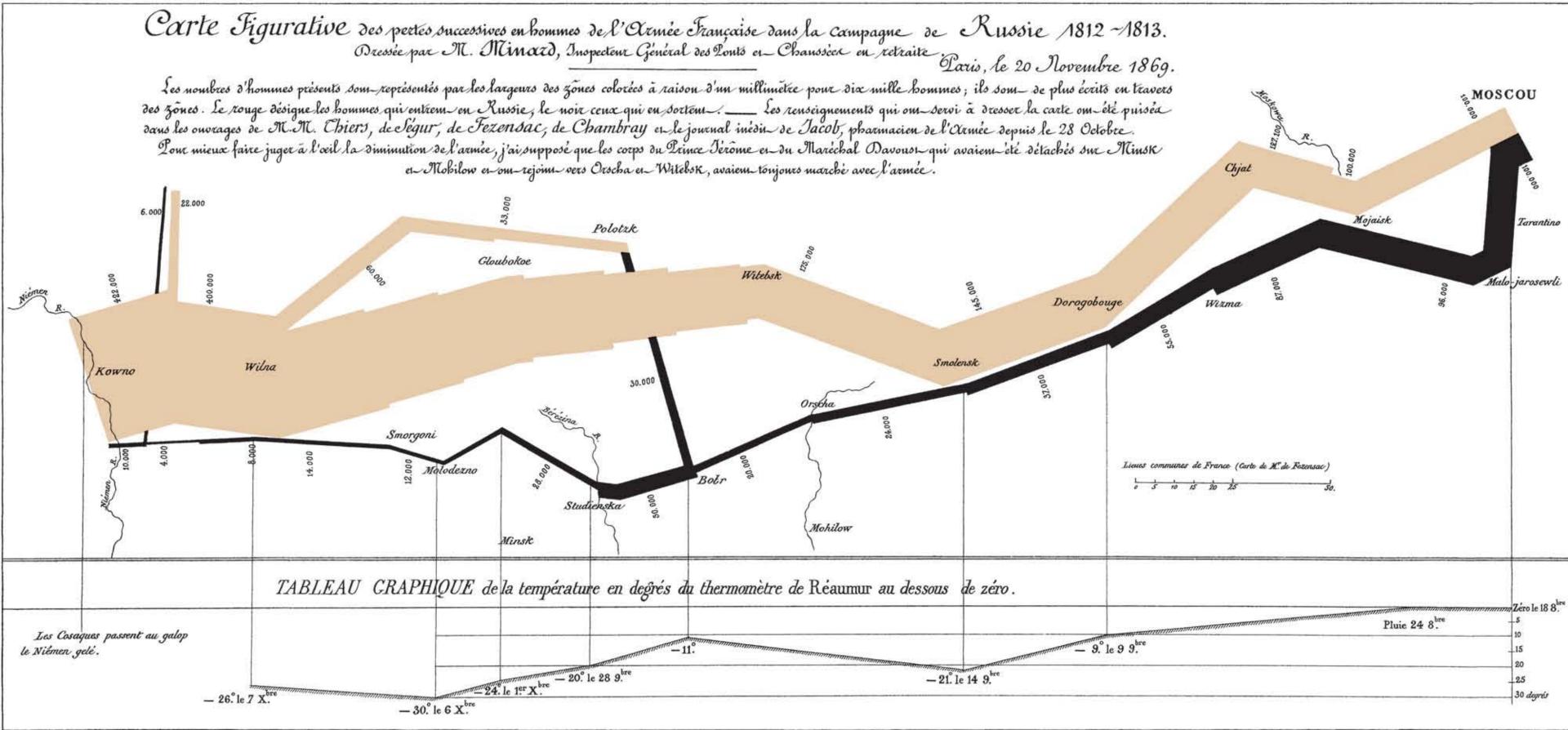
Gravity models:

two populations P_1 and P_2 at distance D apart interact with intensity proportional to

$$\frac{P_1P_2}{D}$$

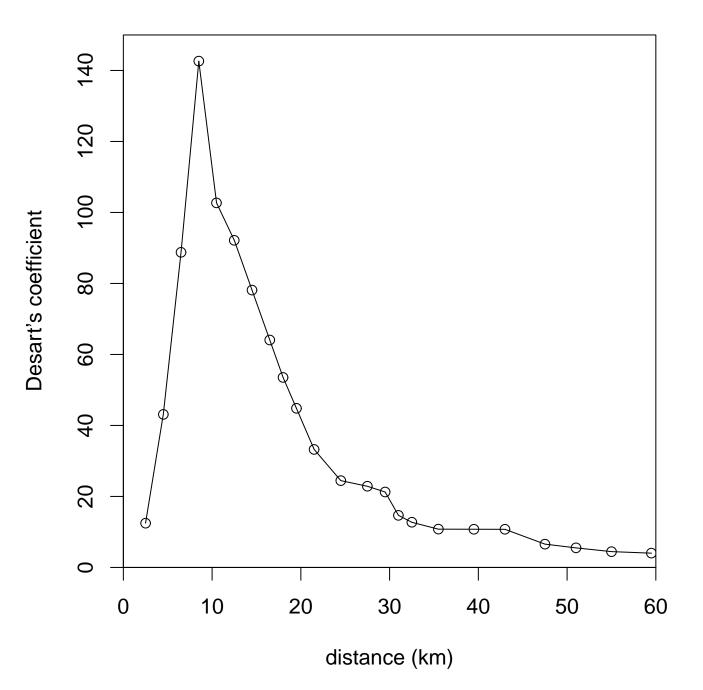
• much evidence in UK, almost universally ignored

- important publications of Charles Joseph Minard in Paris in 1842–43
- forgotten discovery of gravity models by Henri Guillaume Desart in Brussels in 1846
- ignored (with interesting exceptions) in UK

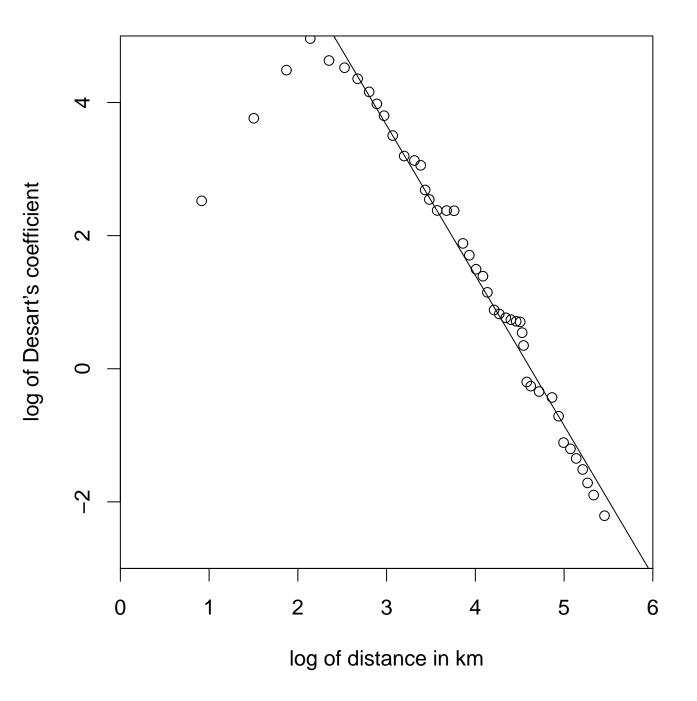


Autog. par Regnier, 8. Pas. Ste Marie St Gain à Paris.

Locality of traffic on Belgian railways



Exponent of Desart's gravity model



- mistakes of direct lines, as well as of "feeder" branches that became "suckers," recognized by the 1850s, but never analyzed carefully
- same mistake of neglecting locality repeated in planning the Metropolitan line, the world's first subway
- even more serious mistakes made by not paying attention to false by useful models

 cost estimates made by engineers, significantly underestimated both times

- revenue estimates made by "traffic takers" using a systematic methodology accepted by Parliament and tested in adversarial proceedings
 - 1830s: amazingly accurate
 - 1840s: far too optimistic

- amazing accuracy in the 1830s accidental, result of several mistakes cancelling
- actual performance of "traffic taker" methodology never evaluated systematically
- accuracy not understood, railway interest used one measure that resulted from the fallacies of the model to argue "traffic takers" were far too conservative
- explanation of the defects of the "traffic taker" model would have shown the Railway Mania of the 1840s was bound to fail

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or just google/bing "odlyzko"

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